

Groups Information Package 2022-23



A LITTLE BIT ABOUT US...

Located in the heart of the magnificent Canadian Rockies, we let our legendary 4,275 skiable acres of world-class terrain speak for itself, while Mother Nature does the rest. With beginner, intermediate and expert runs from every chair, our terrain allows groups of varying abilities to ski or snowboard and share the experience together.

We offer packages that include lift tickets, lessons, equipment rentals, non-ski activities and meal options. Tell us what you're looking for and we'll create the perfect package for you and your students.

You can plan your trip from early November through until early May each year.

We're here to help!

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**AVAILABLE TO
GROUPS
OF 8 OR
MORE**

**ADD-ON DINING &
TRANSPORTATION**

**LESSON DURATIONS:
HALF-DAY | FULL-DAY**

**SNOWSHOE
TOURS,
SIGHTSEEING
& TUBING**

**ANY QUESTIONS?
Contact one of our
Groups Specialists:
403-522-1341**

HOW TO BOOK A GROUP

BOOKING PROCESS:

1. Look through our rates and choose your products.
2. Once a Group Sales specialist has been in contact with a you, you will receive the following:
 - i. Booking Form to secure your trip dates and payment
 - ii. Online link to share with your Group and collect information about your trip
3. Our Group Sales specialist will be in contact with you the entire way if you have any questions!


FAST FACTS:

Area: 4,275 skiable acres
Total Number of Lifts: 11
Runs: 164 named runs + Back Bowls
25% Beginner | 45% Intermediate | 30% Expert
There's a green, blue & black run from each lift!
Length of season: November to early May

Average Snowfall: 480cms (16ft)
Top Elevation: 2637m/ 8650ft
Vertical Rise: 991m/ 3250ft
Longest Run: 8 kilometers (5 miles)
Length of season: November to early May
Terrain Park? Yes!



5 MOUNTAIN
FACES
TOP 2650m | 3250ft
8KMS
LONGEST RUN

VERTICAL RISE 991m | 3250ft
4275
SKIABLE
ACRES
11 
LIFTS
AVERAGE SNOWFALL 480cms | 16ft

164
NAMED RUNS
+ OUR FAMOUS
BACK
BOWLS

GROUP TICKET RATES

Rates do not include 5% GST

LIFT TICKETS

	ADULT 18 - 64	SENIOR 65+ YOUTH 13 - 17	CHILD 6 - 12	TIGER 5 & UNDER*
Guests: 8 - 14	\$ 122.55	\$ 94.05	\$ 37.05	FREE
Guests: 15 - 49	\$ 109.65	\$ 84.15	\$ 33.15	FREE
Guests: 50 - 74	\$ 103.20	\$ 79.20	\$ 31.20	FREE
Guests: 75+	\$ 96.75	\$ 74.25	\$ 29.25	FREE

SIGHTSEEING AND TUBING

	ADULT 18 - 64	SENIOR 65+ YOUTH 13 - 17	CHILD 6 - 12	TIGER 5 & UNDER*
Sightseeing Gondola Ticket	\$ 39.99	\$ 19.99	\$ 7.99	FREE
Sightseeing Gondola + Tubing	\$ 55.20	\$ 39.20	\$ 31.20	FREE
Tube Park Pass	\$ 28.00	\$ 24.00	\$ 16.00	FREE
Family Tube Park Pass	\$ 87.20	(2 adults & 2 children)		
Family Tube Park Add-On	\$ 16.00	(per additional person)		

*TIGER 5 YEARS & UNDER still require a lift ticket to ride the mountain.

WHAT YOU NEED TO KNOW: GROUP TICKET RATES

- All prices are in Canadian dollars and subject to a 5% goods & services tax (subject to change).
- These prices are for groups of 8 guests or more paying with one form of payment.
- One (1) complimentary lift ticket will be provided for every twenty-five (25) lift tickets sold.
- Ticket rates are per person, per day.
- Group rates do not apply to half day or multi-day tickets.
- Senior 65yrs+, Adult 18yrs – 64yrs, Youth 13yrs – 17yrs, Child 6yrs – 12yrs, Tiger 5 & under



RATES SHOWN ARE PER DAY

SKI AND SNOWBOARD RENTAL EQUIPMENT RATES

Rates do not include 5% GST

MID PERFORMANCE SKI

	ADULT 13 YEARS+	CHILD AGES 3 - 12*
Skis	\$ 35.20	\$ 22.40
Boots	\$ 15.80	\$ 9.60
Ski Package (excludes helmet)	\$ 44.00	\$28.00

MID PERFORMANCE SNOWBOARD

	ADULT 13 YEARS+	CHILD AGES 3 - 12*
Snowboard	\$ 35.20	\$ 22.40
Snowboard Boots	\$ 16.00	\$ 9.60
Snowboard Package (excludes helmet)	\$ 44.00	\$ 28.00

EXTRAS

	ALL AGES
Helmet	\$ 9.60
Ski Jacket	\$ 20.00
Ski Pants	\$ 20.00
Ski Pants & Jacket	\$ 32.00
Poles	\$ 8.00

*Child Ski & Snowboard packages include a helmet. Adult ski & snowboard packages do not.

We offer High Performance Rental Equipment too!

A valid credit card must be provided by the guest when picking up High Performance equipment.



RATES SHOWN ARE PER DAY

SKI AND SNOWBOARD LESSON RATES

Rates do not include 5% GST

Full Day Lesson 4hrs: 10:30am - 3:30pm (lunch break 12:30pm - 1:30pm)
Half Day Lesson 2 hrs: choice of 10:30am - 12:30pm OR 1:00pm - 3:00pm

DAILY BEGINNER PACKAGES

	ADULT 13+	CHILD 3 - 12
Adult Full Day (Level 1 & 2)	\$ 179.10	N/A
Adult Half Day (Level 1 & 2)	\$ 152.10	N/A

FULL DAY DROP IN GROUP LESSON

Priced per person. Ski or Snowboard

	ADULT 13+	CHILD 3 - 12
Lesson Only	\$ 165.60	\$ 121.50
Lesson + Equipment	\$ 179.10	\$ 135.00
Lift Ticket + Lesson	\$ 215.10	\$ 135.00
Lift Ticket + Lesson + Equipment Package	\$ 247.50	\$ 143.10

HALF DAY DROP IN GROUP LESSON

Priced per person. Ski or Snowboard.

	ADULT 13+	CHILD 3 - 12
Lesson Only	\$ 138.60	\$ 98.10
Lesson + Equipment	\$ 152.10	\$ 117.00
Lift Ticket + Lesson	\$ 188.10	\$ 117.00
Lift Ticket + Lesson + Equipment Package	\$ 216.00	\$ 125.10

PRIVATE LESSONS (SKI & SNOWBOARD)

Priced per Instructor

	ALL AGES
First Tracks 1.5hr w/Shuttle 8:30am - 10:00am, max 2ppl	\$ 116.10
First Tracks 2.5hr w/Shuttle 8:30am - 12:00pm, max 2ppl	\$ 332.10
2 Hour Private max 5ppl	\$ 287.10
3 Hour Private max 5ppl	\$ 377.10
Full Day Private Anytime before 10:00am, max 5ppl	\$ 629.10
1 hour Kinder Private Anytime, max 1 person	(Ages 3 & 4) \$ 71.10

Visiting for more than 2 days?

Ask about our multi-day pricing!

SNOWSHOE ACTIVITY RATES

Rates do not include 5% GST

SNOWSHOE TOURS

Scenic Snowshoe Tour
Wildlife Snowshoe Tour
Night Snowshoe Tour
Full Day Snowshoe Tour

ALL AGES

\$ 79.20

\$ 55.20

\$ 63.20

\$ 159.20

SCENIC SHOWSHOE TOUR

Enjoy breathtaking views while taking your first steps in snowshoes. Tour includes 30-minute return gondola ride. Great for beginners.

Tour length: 2 hrs

Departs: 10:00am, 12:00pm, 2:00pm

Tour Includes: Gondola lift ticket

NIGHT SNOWSHOE TOUR

Experience this truly unique winter wonder and get a rare look of the resort at night.

Tour length: 1.5 hrs

Departs: 6:00pm (until March - please enquire)

Tour Includes: Return transfer to Lake Louise hotels.

WILDLIFE SNOWSHOE TOUR

Escape into the peace and stillness of the winter forest. Perfect for anyone who wants to explore and learn about the forests and local wildlife.

Tour length: 1.5 hrs

Departs: 10:00am, 12:00pm, 3:30pm

ALL DAY SNOWSHOE TOUR

Join us on a full day snowshoe adventure and explore the mountain from top to bottom.

Tour length: 6 hrs

Departs: 9:30am (starting mid-December)

Tour Includes: Gondola lift ticket & sandwich lunch

SNOWSHOE TOURS FYI's

- NO EXPERIENCE REQUIRED! All ages are welcome.
- Tours are weather dependent and require a minimum of two (2) people to run.
- Tours include: Snowshoe rentals, hiking poles, hot chocolate with a snack and a professional guide.
- Winter weather appropriate apparel required.
- **We recommend that you arrive 30 minutes prior to the tour start time. This allows your group time to check in and get fitted with their snowshoes.**
- Snowshoe Tours are subject to availability.



WHAT YOU NEED TO KNOW: LESSONS & RENTALS

SKI AND SNOWBOARD RENTALS:

- **ADULT SKI PACKAGE INCLUDES:** skis, boots and poles (child package includes helmet).
- **ADULT SNOWBOARD PACKAGE INCLUDES:** snowboard and boots (child package includes helmet).
- High Performance rentals available upon request. Additional fees will apply.
- Please send all your guests to your predetermined rental location when you get here (this information will be provided by your Group Sales specialist prior to arrival).
- Rentals are preset based on the information provided by your guests. If rentals don't fit, guests should take their ill-fitting gear down to the rental shop to have adjustments made.
- Lockers are available for rent if you wish to store your personal equipment overnight.
- **RENTALS ARE SUBJECT TO AVAILABILITY.**



SKI AND SNOWBOARD LESSONS:

- **HELMETS ARE REQUIRED FOR ALL CHILDREN'S LESSONS.**
- **Half Day Lessons:** Choice of 10:30am to 12:30pm OR 1:00pm - 3:00pm (2 hours).
- **Full Day Lessons:** 10:30am – 12:30am and 1:30pm – 3:30pm (1hr lunch break from 12:30 – 1:30pm)
- **We recommend that you arrive 1hr prior to the lesson start time. We cannot guarantee a lesson extension or time adjustment if your group is late, punctuality is appreciated.**
- Meet your instructors at least 10 minutes before your lesson start time at the "Ski School Meeting Place" located in the base area (see map).
- Organizers should assist instructors with splitting up participants into groups according to ability level.
- **LESSONS ARE SUBJECT TO AVAILABILITY.**

GENERAL TRIP INFORMATION

Here's a guide to help make your ski day run smoothly!



SKI PATROL
GUEST SERVICES
GROUP SALES
SNOW SCHOOL MEETING PLACE
RENTAL SHOP
DAYCARE
BUS PARKING

LAST MINUTE UPDATES

- If you have any last-minute changes to your group reservation please call us prior to your arrival. This will help us make necessary changes to your booking and get you on-snow sooner!

BUS TRANSPORT AND BUS PARKING

- The bus drop off zone is located in front of the main lodge.
- Bus Parking is located at the far end of the drop off area (see BUS PARKING above).
- If you are looking for Bus Transportation, feel free to reach out to our friends at Southland Transport at charters_estimate@southland.ca and make sure to mention you're booking your ski day with the Lake Louise Ski Resort!



CHECKING IN UPON ARRIVAL

- When you get here, the Group Leader should visit the Group Sales Office located on the lower level of the Whiskyjack Lodge, opposite Guest Services (see above map).
- **It's the responsibility of the Group Leader to ensure that everyone receives their lift tickets, lessons and rentals.**
- Be prepared with emergency details for an on-snow leader and/or leader remaining at the base area.
- Confirmed payment.

DAY LOCKERS

- Please reach out to your Group Sales specialist to enquire about day lockers for your bags.

DINING

HUNGRY?

- Many dining options can be made available to your group including bagged lunches, cafeteria vouchers or catered meals. Please ask to see our Catering Compendium for more information.
- Reservations are available dependent on the size of your group! Please ask one of our Group Sales Specialists.

WANT SOMETHING MORE PRIVATE?

- When you choose the Lake Louise Ski Resort & Summer Gondola as the venue for your important event, you can trust our experts who are committed to providing an unforgettable and unrivalled experience.
- In our Catering Compendium you will find Room Rental rates and catering for breakfast, lunch, après and dinner – tell us what you're looking for!



POLICIES & PROCEDURES

By signing the Group Booking Form you are agreeing to the following:

RATE INFORMATION

- All prices are in Canadian dollars and subject to a 5% goods & services tax (subject to change).
- These prices are for groups of 8 students or more enrolled in a Snow School lesson
- One (1) complimentary Adult Lift Ticket will be provided for every twenty five (25) Lift Tickets sold.
- All rates are per person, per day.

PAYMENT PROCEDURES

- To be eligible for group rates, only one form of payment is accepted for the full total amount.
- Payment forms accepted: Visa, MasterCard, Amex, Debit, Cash, Certified Cheques, and Invoice (Invoice must be set up in advance of your ski day via approved credit application).
- We require a credit application to be completed and approved for groups of 100 people or more.
- Prior to receiving lift tickets, rental equipment or lessons, payment must be made in full.
- Amendments and changes must be reported to your Group Sales Coordinators by 2pm on your final ski day.
- Credit Cards are held on file, until the point of the sale (please see cancellation policy).
- Certified cheques are payable to **The Lake Louise Ski Area Ltd.**

RENTAL PROCEDURES

- Groups of 8 or more people ordering rental equipment will have their rentals pre-set.
- Rental information must be submitted 2 weeks prior to your ski day - **we cannot guarantee pre-set rentals if the information is late.**



POLICIES & PROCEDURES

By signing the Group Booking Form you are agreeing to the following:

CANCELLATION POLICY

Groups:

- Please contact your Group Sales specialist as soon as possible when cancelling your group.

Lessons and Rentals:

- Cancellations made within 48hrs of arrival not involving force majeure will be charged of 100% of the pre-booked rentals and lessons.

Food and Beverage:

- Final numbers OR cancellation must be confirmed 96 hours (4 days) prior to your group's arrival.
- Cancellation within 72 hours (3 days) of the arrival date will be charged 50%.
- Cancellation within 48 hours (2 days) of the arrival date will be charged 100%.
- Billing will be based on the guaranteed number or actual number, whichever is greater.

COVID-19:

- Operations at The Lake Louise Ski Resort & Summer Gondola are subject to, and, may be affected by changes to Alberta Health regulations with very little notice. We will endeavour to provide as much advance notice of any changes to your booking resulting from any of the above regulation changes or modifications.



POLICIES & PROCEDURES

By signing the Group Booking Form you are agreeing to the following:

PAYMENT CONDITIONS

The Lake Louise Ski Area Ltd agrees to sell products for the 2022-23 ski season to the partner, subject to the terms and conditions that follow:

1. Definitions: For the Agreement the following definitions apply.
 - a) "Lake Louise Ski Area Ltd" means those services defined in this document.
2. Term: This agreement affects The Lake Louise Ski Area Ltd services provided between the openings and closing dates of skiing operation at the Lake Louise Ski Resort for the 2022-23 ski season. The agreement extends for whatever period required to fulfill all of the terms and conditions and until the partner has paid all indebtedness to The Lake Louise Ski Area Ltd, including principal and interest.
3. This agreement applies to Lake Louise Ski Area Ltd services for the 2022-23 ski season only.
4. The Lake Louise Ski Area Ltd must approve the partner's credit privileges annually. Should the partner be granted credit privileges, The Lake Louise Ski Area Ltd will accept vouchers from the partner provided that, The Lake Louise Ski Area Ltd has approved the partner's computer-generated vouchers or otherwise in writing. Vouchers will not be accepted in redemption for services until approved.
5. Should the partner not wish to apply for, or use credit privileges, services will be paid for at the time of arrival.
6. Should the partner be granted credit privileges, the partner will be invoiced on a weekly basis for services provided.
7. The partner will pay invoices upon receipt.
8. All amounts owed by the partner for a period of over 20 days from the date of invoice will be subject to interest charges of 1.5 % per month.
9. The Lake Louise Ski Area Ltd may, at its discretion, refuse to provide the partner services if the partner has not fulfilled any element of this agreement.
10. Confirmation of your acceptance of these terms may be given by electronic means and you agree that the agreement formed by your acceptance of these terms shall be governed by the laws of Alberta and the laws of Canada applicable therein and any dispute arising out of or relating to such agreement shall be determined exclusively by the courts of Alberta.